**Alejandro Arienti**

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**Strategy Specialist/Consultant**

*Analytical and performance driven Strategy Specialist with solid experience in performance management, database management, and financial analysis.*

Adept at contributing in multiple steps of different kinds of projects, including service proposal, setting deadlines, reviewing work of junior analysts, and delivering excellent results to clients. Skilled in retaining excellent strategic business partnerships, recommending additional strategic services resulting in bringing new business opportunities, and maintaining constant communications with internal and external stakeholders. Demonstrated abilities in nurturing robust relationship with clients and leading teams to achieve shared visions and goals.

*Finance Planning & Analysis / Project Management / Quantitative & Qualitative Analysis*

*Strategic Planning & Execution / Team Training & Leadership*

**Professional Experience**

**Senior Actuarial Analyst** (Sep 2016 – Aug 2019) Mercer, MX

Performed as project manager for above 15 clients from different industries that included some Mercer Mexico's top tier clients. Contributed in multiple projects, including service proposal, setting deadlines, reviewing work of junior analysts, maintaining constant communications with internal and external stakeholders, and delivering results to clients. Held accountable for retaining excellent relations with clients and determined needs that allowed to recommend additional strategic services and resulted in bringing new business opportunities for Mercer. Delivered actuarial valuations results to clients and proposed recommendations and strategies in line with their ﬁnancial planning. Carried out actuarial valuations of labor liabilities under US GAAP, MexGAAP, and IFRS.

***Key Achievements:***

* Instrumental to Mercer's Mergers & Acquisitions Department, becoming the only senior analyst in area involved in M&A projects.
* Headed analysis, monitoring, and validation of demographic and financial assumptions used for actuarial valuation processes.
* Synchronized due diligence and harmonization of employee compensation and beneﬁts and preserved constant collaboration with both the acquirer and target companies.
* Prearranged retirement plans and employee compensation and beneﬁts schemes affiliated with each company's needs, characteristics, and workforce.
* Organized emotional salary projects, scrutinized employees’ behavior, and encouraged regarding different compensation and beneﬁts schemes.
* Executed as coordinator for internal PMO team as well as elevated working tools used by all analysts for making actuarial valuations that reduced by 30% against total time of the valuation process.

**Strategy Specialist** (Dec 2015 – Aug 2016) Resuelve, MX

Managed transformed human resource strategies by establishing numerical indicators representing company's workforce. Built a tool for ranking team leaders according to several indicators that helped team leaders in making objective decisions for their teams. Acquired an opportunity of presenting tool to all team leaders in company, such as CEO and Principals.

**Key Achievements:**

* Conducted statistical analysis of employee turnover that included turnover costs raising awareness amongst team leaders regarding importance of reducing employee turnover.
* Functioned as the link between HR and financial planning by working together in projects, including cost optimization.
* Augmented employee performance evaluation process and career path for their future development.

**Analysis Manager** (Sep 2015 – Nov 2015) National Control Center for Natural Gas (Cenagas), MX

Executed statistical analysis of gas ﬂows via Mexico's gas pipelines and tariffs approved by energy regulatory commission and gas carriers. Operated in harmonization of advisors to the Directorate-General.

**Key Achievements:**

* Advised to General Manager directly for making analytical and strategic decisions for the Center.
* Planned internal auditing of key processes and organized financial planning during first year of operations of the Center

**Additional Experience:**

* **Actuarial Analyst** at Mercer, Mexico City, MX (Aug 2014 to Aug 2015)
* **Internee** at Mexican Association of Insurance Institutions (AMIS), Mexico City, MX (Mar 2013 to Aug 2013)

**Education**

**MSc in Behavioral Economics**

Erasmus University, Rotterdam

**BSc in Actuarial Science**

Mexico Autonomous Institute of Technology (ITAM), MX

**Graduate Diploma in Mergers & Acquisitions**

Mexico Autonomous Institute of Technology (ITAM), MX

***Technical Certifications***

R Programming - John Hopkins University on Coursera (2020) | Python for Everybody Specialization - University of Michigan on Coursera (2020) | Public Speaking - Erasmus Public Speaking Academy (2020) | Introduction to Psychology - Yale University on Coursera (2019) | Advanced Valuation and Strategy - M&A, Private Equity and Venture Capital - Erasmus University Rotterdam on Coursera (Oct. 2019)

***Technical Skills***

Microsoft Oﬃce Suite | Stata | R | Visual Basic | Python

***Languages***

Spanish – Native | English – Professional | Italian - Intermediate